

# Careers at **Novo**

**Novo Executive Search and Selection is a rapidly expanding and successful business looking to attract high calibre people.**

As one of the UK's most dynamic and entrepreneurial executive recruitment and Human Resources companies our business provides a stimulating and rewarding environment for talented, hardworking people. We work with our clients to appoint key managers and leaders. Our work is exciting, varied and rewarding.

**A career with us will provide stimulating challenges every day.**

To discuss career opportunities at Novo Executive Search and Selection call 0844 241 2064 or email [dale.perrett@novoexec.com](mailto:dale.perrett@novoexec.com)  
<https://www.novoexec.com/careers-at-novo>



# Our People

**Novo people work in a stimulating, fast moving and rewarding working environment.**

Novo people work in a stimulating, fast moving and rewarding working environment. We work with business leaders across a broad spectrum of industries and with an international geographical focus. Our work is challenging, demanding and comes with significant financial rewards. We are a true meritocracy; our consultants' careers are limited only by their own abilities and efforts. At Novo we have a positive and progressive working culture that gives considerable flexibility and autonomy to our staff. We recruit at all levels from recently qualified graduates to professionals with considerable commercial experience.

## #staff benefits packages include:



Very  
competitive  
salaries



Life  
Assurance



Private  
Healthcare



Flexible  
Working



Free  
Parking



Car  
Allowances



## Research Manager – Bristol

### Executive Search

Opportunity to develop a career in a varied, interesting and fast-paced organisation where personal performance is rewarded. Executive Search is an environment which builds key skills to develop a career where there is no limit on your ability to progress and earn.

We are looking for you to join us. As a Research Manager you will enjoy a diverse role, managing and delivering executive recruitment assignments, working closely with and supported by experienced consultants.

The research team is fundamental to the headhunting process. The role involves the comprehensive mapping out target companies and identifying the most relevant individuals, before making an initial call to engage them in the executive search process.

There will be the opportunity to work on a variety of projects in a range of market sectors, exposing you to all areas of commerce and industry.

You will be involved in:

- Managing and delivering assignments alongside Senior Consultants and Directors
- Use of telephone, internet research and databases to identify the best candidates within specific markets.
- Engaging with and creating rapport with candidates to present a career opportunity.
- Assisting with client management
- Developing a deep knowledge of the industries we operate in

There is a natural progression for successful individuals to develop into a Senior Researcher or an Executive Search Consultant, which will utilise your gained skills and broaden the scope of responsibility further still.

Skills and Qualities:

- Comfortable working on the phone
- Ability to understand complex concepts.
- Persistent and tenacious
- Have strong business acumen

Full training will be provided, teaching you the most innovative search and research techniques. You will benefit from being exposed to a broad and diverse range of markets and disciplines and a generous remuneration package.

**#Novo recognised by the FT as a leading executive search company**

